

amos witztum introduction to economics PDF

amos witztum introduction to economics provides a comprehensive foundation for understanding how resources are allocated, how markets function, and the fundamental principles that govern economic behavior. Whether you are a student beginning your journey into economics or an enthusiast seeking clarity on core concepts, this guide aims to deliver a clear and detailed overview of the subject.

Understanding the Basics of Economics

Economics is often described as the study of how societies manage their scarce resources to meet unlimited wants and needs. It explores the choices individuals, businesses, and governments make and the consequences of those choices on the economy as a whole.

What Is Economics?

Economics can be broadly divided into two main branches:

- **Microeconomics:** Focuses on individual agents such as consumers, firms, and markets. It examines supply and demand, pricing, consumer behavior, and market structures.
- **Macroeconomics:** Looks at the economy as a whole, analyzing aggregate indicators like GDP, unemployment rates, inflation, and monetary and fiscal policy.

Key Economic Concepts

To grasp the fundamentals, it's essential to understand several core concepts:

- **Scarcity:** The limited nature of resources relative to unlimited wants.
- **Opportunity Cost:** The value of the next best alternative forgone when making a decision.
- **Supply and Demand:** The forces that determine prices in a market economy.
- **Equilibrium:** The point where supply equals demand, establishing the market price.
- **Incentives:** Factors that motivate individuals and organizations to act in certain ways.

Historical Development of Economic Thought

Understanding the evolution of economic ideas helps contextualize contemporary theories and policies.

Classical Economics

Originating in the 18th and 19th centuries with thinkers like Adam Smith, classical economics emphasizes free markets, the invisible hand, and minimal government intervention. Adam Smith's seminal work, *The Wealth of Nations*, laid the groundwork for understanding how individual self-interest can lead to societal benefits.

Key Contributions of Classical Economists

- Supply creates its own demand (Say's Law)
- The importance of free markets and competition
- The concept of the labor theory of value

Keynesian Economics

Developed by John Maynard Keynes during the 1930s Great Depression, Keynesian economics advocates for active government intervention to stabilize economic fluctuations. Keynes argued that insufficient aggregate demand could lead to unemployment and recession, necessitating fiscal policy measures like government spending and taxation adjustments.

Modern Economic Theories

Today's economics integrates classical and Keynesian ideas, along with developments in behavioral economics, game theory, and econometrics, creating a diverse and dynamic field.

Fundamental Principles of Economics

A solid understanding of core principles is vital for analyzing economic issues.

Principle 1: People Face Trade-offs

Every choice involves giving up something else. For example, choosing to spend money on education means less spending on leisure or savings.

Principle 2: The Cost of Something Is What You Give Up to Get It

This is the concept of opportunity cost, emphasizing the value of the next best alternative.

Principle 3: Rational People Think at the Margin

Decisions are often made by comparing marginal benefits and marginal costs.

Principle 4: People Respond to Incentives

Behavioral changes are often motivated by shifts in incentives, such as tax benefits or penalties.

Principle 5: Trade Can Make Everyone Better Off

Through specialization and exchange, individuals and countries can achieve higher overall welfare.

How Markets Work

Markets are the mechanisms through which buyers and sellers interact to determine prices and allocate resources.

Supply and Demand Dynamics

- **Demand:** The quantity of a good or service consumers are willing and able to purchase at various prices.
- **Supply:** The quantity producers are willing and able to sell at various prices.

The interaction between supply and demand determines the market equilibrium price and quantity.

Market Structures

Different markets operate under varying conditions:

- **Perfect Competition:** Many firms, identical products, free entry and exit.
- **Monopoly:** Single seller dominates the market.
- **Oligopoly:** Few firms control the market.
- **Monopolistic Competition:** Many firms sell differentiated products.

Role of Government in Economics

While free markets are efficient in many cases, government intervention is essential in addressing market failures and promoting social welfare.

Market Failures

Examples include:

- Public goods (e.g., national defense)
- Externalities (e.g., pollution)
- Asymmetric information
- Market power

Government Policies and Interventions

Governments can:

- Implement regulations to correct externalities
- Use taxation and subsidies to influence behavior
- Provide public goods and social safety nets
- Control monetary policy through central banks

Applied Economics and Current Issues

Modern economics extends into various applied fields addressing contemporary challenges:

- Environmental economics
- Development economics
- Behavioral economics
- International trade and finance
- Labor economics

Economic Growth and Development

Understanding factors that promote sustainable economic growth, such as technological innovation, human capital, and infrastructure, is vital for improving living standards worldwide.

Globalization and Trade

International trade allows countries to specialize and benefit from comparative advantage but also raises issues related to inequality and sovereignty.

Conclusion

amos witztum introduction to economics offers a foundational understanding of how economic systems operate, the core principles guiding economic decision-making, and the importance of government policies in shaping economic outcomes. As the world becomes increasingly interconnected, a solid grasp of economics is essential for making informed decisions, whether at the individual, business, or policy level. By studying these fundamental concepts, learners can better analyze economic challenges and contribute thoughtfully to discussions about economic policy and development.

If you wish to explore specific topics further, consider diving into specialized fields such as monetary theory, fiscal policy, or behavioral economics, which continue to shape the evolving landscape of economic thought.

Amos Witztum Introduction to Economics: A Deep Dive into Fundamental Principles

Understanding the complex world of economics can often feel like navigating a maze of theories, models, and data. However, through the lens of Amos Witztum's approach, we gain a clearer, more accessible pathway to grasping the core principles that underpin economic thought. Witztum's introduction to economics offers learners a structured yet engaging entry point into the discipline, emphasizing both theoretical foundations and real-world applications. This article explores Witztum's pedagogical approach, key concepts in his introduction, and how his methods serve to demystify the often intricate domain of economics.

Foundations of Amos Witztum's Approach to Economics

Amos Witztum's introduction to economics is distinguished by its balanced emphasis on theoretical rigor and practical relevance. His approach seeks to bridge the gap between abstract economic models and everyday decision-making, making the subject approachable for students and newcomers alike.

Interdisciplinary Perspective

Witztum advocates for viewing economics not as an isolated discipline but as one interconnected with sociology, politics, psychology, and history. This interdisciplinary perspective helps students appreciate:

- How social factors influence economic behavior
- The role of political institutions in shaping economic policy
- Psychological biases affecting individual and collective choices
- Historical context of economic phenomena

This holistic view enables learners to see economics as a living, breathing field grounded in real-world complexities rather than mere numbers and graphs.

Focus on Fundamental Concepts

Rather than overwhelming students with advanced calculus or econometrics early on, Witztum emphasizes understanding core principles such as:

- Scarcity and choice
- Opportunity cost
- Supply and demand dynamics
- Incentives and their influence on behavior
- Market equilibrium

By mastering these foundational ideas, students build a solid platform upon which more complex topics can be understood.

Core Principles of Economics in Witztum's Framework

Witztum's introduction centers around several key principles that serve as the building blocks of economic literacy.

Scarcity and Choice

At the heart of economics lies the concept of scarcity ? resources are limited, but human wants are unlimited. Witztum stresses that:

- Every decision involves trade-offs
- Resources must be allocated efficiently
- Understanding scarcity helps explain why economic agents, from individuals to governments, prioritize certain actions over others

He illustrates this with relatable examples, such as choosing between leisure and work or governments deciding between healthcare and infrastructure.

Opportunity Cost

Opportunity cost refers to the value of the next best alternative foregone when making a decision. Witztum underscores its importance by demonstrating that:

- Every choice has an associated cost
- Awareness of opportunity costs leads to better decision-making
- Policy analyses must consider what is sacrificed when resources are allocated differently

For example, investing in military defense may divert funds from education, affecting societal outcomes.

Supply and Demand

The foundational market mechanism explained by Witztum involves the interaction of supply and demand, determining prices and quantities in markets. Key points include:

- How prices act as signals for resource allocation
- The effects of shifts in supply or demand on market equilibrium
- The concept of price elasticity and its implications

He employs diagrams and real-world case studies, such as oil price fluctuations or housing markets, to illustrate these dynamics.

Incentives and Behavioral Economics

Witztum emphasizes that incentives shape economic behavior, whether in markets, workplaces, or policymakers. He integrates insights from behavioral economics to explain:

- How cognitive biases influence choices
- The importance of designing incentives to align individual and societal goals
- The limitations of assuming purely rational actors

This approach adds nuance to traditional models, making them more reflective of actual human behavior.

Economic Systems and Market Structures

A vital part of Witztum's introduction involves understanding various economic systems and how markets are organized.

Types of Economic Systems

Witztum explores three primary types:

- Market Economies: Characterized by private ownership and voluntary exchanges (e.g., the United States)
- Command Economies: Centralized control by government authorities (e.g., North Korea)
- Mixed Economies: A blend of market freedom and government intervention (e.g., most modern economies)

He discusses the strengths and weaknesses of each system, highlighting how institutional arrangements influence economic outcomes.

Market Structures

Understanding how firms compete is critical. Witztum explains:

- Perfect Competition: Many sellers, homogeneous products, price takers
- Monopoly: Single seller with significant market power
- Oligopoly: Few firms controlling a large market share
- Monopolistic Competition: Many firms offering differentiated products

He uses real-world examples, such as the tech industry or local markets, to illustrate how market structures affect pricing, innovation, and consumer choice.

Macroeconomic and Microeconomic Perspectives

Witztum's introduction spans both microeconomics (individual and firm behavior) and macroeconomics (the economy as a whole).

Microeconomics Essentials

Focusing on individual decision-making, microeconomics explores:

- Consumer choice theory
- Production theory and costs
- Market failures and externalities
- Public goods and common resources

Through case studies like pollution or public transportation, Witztum demonstrates how micro-level decisions aggregate to influence broader economic health.

Macroeconomics Fundamentals

On the macro level, Witztum discusses:

- Economic growth and productivity
- Unemployment and inflation
- Fiscal and monetary policy tools
- Business cycles and economic stability

He emphasizes the importance of government intervention in stabilizing economies and fostering sustainable growth, citing historical episodes like the Great Depression or recent fiscal stimuli.

Applying Economics to Real-World Issues

One of Witztum's key pedagogical strategies is connecting theory to contemporary issues, making economics relevant and engaging.

Globalization and Trade

Witztum explains the benefits and challenges of international trade, including:

- Comparative advantage and gains from specialization
- Trade barriers and tariffs
- Impact on domestic industries and workers
- Economic dependencies among nations

He highlights debates around free trade versus protectionism, framing them in terms of opportunity costs and market efficiencies.

Environmental Economics

Addressing environmental concerns, Witztum discusses:

- Externalities and market failure
- Cap-and-trade systems and carbon taxes
- Sustainable development and resource management
- The role of government and private sector in environmental conservation

These topics underscore the importance of economic tools in addressing climate change and ecological sustainability.

Income Inequality and Poverty

Witztum explores issues of distribution, welfare policies, and social equity, encouraging critical thinking about:

- The causes and consequences of income disparities
- Policy measures like taxation and social programs
- The balance between efficiency and equity

He emphasizes that economic policies should aim to promote inclusive growth.

Witztum's Pedagogical Techniques and Their Impact

Amos Witztum's introduction to economics employs various teaching strategies that enhance understanding:

- Use of real-world examples and case studies
- Visual aids such as graphs and diagrams
- Interactive discussions and problem-solving exercises
- Integration of current events to contextualize concepts

These methods foster critical thinking, enabling students to analyze economic issues critically and develop informed opinions.

Conclusion: The Relevance of Witztum's Introduction to Economics

Amos Witztum's approach to introducing economics provides a comprehensive, accessible framework that demystifies the discipline's complexities. By focusing on fundamental principles, connecting theory to practice, and embracing an interdisciplinary perspective, Witztum equips learners with essential tools to understand and navigate the economic challenges of the modern world.

Whether addressing global trade, environmental concerns, or income inequality, his methodology emphasizes relevance and critical engagement. As economies worldwide face rapid change, a clear understanding of economic fundamentals – as championed by Witztum – becomes not just educational but essential for active citizenship and informed decision-making.

In sum, Amos Witztum's introduction to economics stands as a vital resource for new learners seeking to comprehend the forces shaping our world, empowering them to analyze, critique, and

contribute thoughtfully to economic debates and policies.

Question What are the main topics covered in Amos Witzum's 'Introduction to Economics'? Amos Witzum's 'Introduction to Economics' covers fundamental concepts such as supply and demand, market structures, economic systems, inflation, unemployment, and fiscal and monetary policies to provide a comprehensive overview of economics. How does Witzum explain the concept of scarcity in his introduction? Witzum explains scarcity as the fundamental economic problem where unlimited human wants are greater than limited resources, necessitating choices about how to allocate resources efficiently. What is Witzum's approach to teaching economic theories to beginners? Witzum uses real-world examples, simplified models, and clear explanations to make complex economic theories accessible and engaging for beginners, emphasizing practical applications. How does Amos Witzum address the role of government in the economy in his book? Witzum discusses the government's role in regulating markets, providing public goods, and implementing policies to correct market failures, aiming to balance efficiency and equity. Why is 'Introduction to Economics' by Amos Witzum considered a useful resource for students? It is considered useful because it offers a straightforward, well-structured overview of essential economic principles, making it ideal for students new to the subject and providing a solid foundation for further study.

Related keywords: economics, introduction, amos witzum, microeconomics, macroeconomics, economic principles, economic theory, economic concepts, economic analysis, economic behavior

Introduction To A Career Essay

Introduction to a Career Essay

When embarking on the journey of academic or professional writing, one of the most significant and foundational essays students and professionals often encounter is the career essay. An introduction to a career essay serves as the gateway to presenting your aspirations, motivations, and understanding of a specific profession. It sets the tone for the entire essay and provides readers with a clear idea of what to expect. Crafting a compelling introduction is crucial because it captures the reader's interest and establishes the purpose and scope of your writing.

In this comprehensive guide, we will explore the essential components of an effective introduction to a career essay, including its purpose, structure, and tips for writing an engaging opening. Whether you are a student preparing for a school assignment or a professional crafting a career statement, understanding how to write a strong introduction can significantly enhance your overall essay.

Understanding the Purpose of an Introduction in a Career Essay

The introduction of a career essay is more than just an opening paragraph; it is a strategic tool to engage the reader and lay the foundation for your narrative. Its core purposes include:

- **Capturing Attention:** Drawing the reader into your story or argument.
- **Providing Context:** Offering background information about your chosen career or field.
- **Stating Your Purpose:** Clarifying why you are interested in this career and what you hope to communicate.
- **Setting the Tone:** Establishing whether the essay is formal, personal, or analytical.

By effectively fulfilling these purposes, your introduction will motivate the reader to continue exploring your insights and experiences.

Key Elements of an Effective Introduction to a Career Essay

An impactful introduction should encompass several critical elements that collectively provide clarity and engagement. These include:

1. Hook or Attention-Grabber

Begin with an interesting fact, question, quote, or anecdote related to your chosen career. This element draws the reader's attention immediately and encourages them to read further.

Examples of hooks:

- A compelling statistic about the profession.
- A personal story or moment that sparked your interest.
- A thought-provoking question about the field.

2. Background and Context

Briefly introduce the profession or field you are discussing. This might include:

- The nature of the work involved.
- Its importance in society.
- Current trends or challenges in the industry.

3. Statement of Purpose

Clearly articulate your reasons for choosing this career. This helps to personalize your essay and provide insight into your motivations.

4. Thesis Statement or Main Idea

Present the central idea or argument of your essay. For example, if your essay is about how you plan to pursue your career, state your goals or the key points you will discuss.

Structure of an Introduction to a Career Essay

A well-structured introduction typically follows a logical flow, guiding the reader smoothly into the main body of the essay. Here is a suggested structure:

- Hook/Attention-Grabber
- Brief Background on the Profession
- Personal Motivation and Reasons for Choosing the Career
- Outline of Main Points or Objectives
- Thesis Statement or Central Focus

This structure ensures that your introduction is comprehensive yet concise, setting a clear direction for your essay.

Tips for Writing an Engaging and Effective Introduction

Crafting an introduction that captivates and informs requires attention to detail and thoughtful planning. Here are some practical tips:

- **Start with a compelling hook:** Engage your reader from the first sentence.
- **Be concise:** Avoid lengthy or overly detailed background information in the introduction.
- **Personalize your writing:** Share your unique perspective or experiences related to the career.
- **Use clear and precise language:** Make your purpose and thesis easy to understand.
- **Align with the overall tone of the essay:** Whether formal, personal, or analytical, ensure consistency.
- **Revise and edit:** Refine your introduction to eliminate errors and improve clarity.

Examples of Introductions to a Career Essay

To better understand how to craft your introduction, here are sample openings for different careers:

Example 1: Aspiring Teacher

"Since childhood, I have been enchanted by the transformative power of education. Watching my teachers inspire confidence and curiosity in their students sparked my desire to pursue a career in teaching. I believe that education has the ability to shape lives, and I am committed to becoming a dedicated educator who fosters growth and learning in every student."

Example 2: Future Engineer

"The thrill of solving complex problems and creating innovative solutions has always fascinated me, leading me to pursue a career in engineering. With advancements in technology shaping our world, I am eager to contribute to sustainable development and technological progress as a future engineer dedicated to making a difference."

Conclusion: The Importance of a Strong Introduction

An introduction to a career essay is more than just an opening paragraph?it is the first impression you make on your reader. A well-crafted introduction not only captures attention but also establishes the context and purpose of your essay, guiding the reader through your personal journey or professional insights. By including engaging hooks, clear background information, and a strong thesis statement, you set the stage for a compelling and cohesive essay.

Remember, investing time and effort into writing an effective introduction can significantly enhance the overall quality of your career essay. It serves as a vital tool to communicate your passion, goals, and understanding of your chosen profession. Whether you are exploring future aspirations or reflecting on your current path, a thoughtful introduction paves the way for a meaningful and impactful narrative.

Meta description: Discover how to write an effective introduction to a career essay. Learn key elements, structure, tips, and examples to craft an engaging opening that sets the tone for your career writing.

Introduction to a Career Essay: A Critical Gateway to Personal and Professional Development

In the realm of personal growth and professional aspiration, the introduction to a career essay serves as the foundational stepping stone that sets the tone, context, and direction of the entire narrative. It is more than a mere opening paragraph?it is an essential component that captures the reader's attention, provides clarity about the essay's purpose, and offers insight into the writer's motivations and aspirations. A well-crafted introduction not only engages but also establishes

credibility, paving the way for a compelling exploration of career paths, experiences, and future goals. In this article, we delve into the nuances of crafting an effective career essay introduction, examining its purpose, structure, and key elements through a detailed, analytical lens.

Understanding the Purpose of the Introduction in a Career Essay

Establishing Context and Setting the Tone

The introduction functions as the gateway to the essay, providing readers with essential background information and framing the narrative. It helps set the tone—whether formal, reflective, aspirational, or analytical—and prepares the reader for the content that follows. For example, an introduction that begins with a personal anecdote can evoke emotional engagement, while a factual statement can establish authority and credibility.

Capturing the Reader's Attention

In a competitive landscape of academic and professional writing, capturing the reader's interest is crucial. An engaging introduction can pique curiosity, pose intriguing questions, or offer compelling insights that motivate the reader to continue. Effective techniques include posing a thought-provoking question, citing a surprising statistic, or sharing an impactful personal story related to career development.

Stating the Purpose and Thesis

Central to any introduction is the clear articulation of the essay's purpose. This typically involves presenting a thesis statement—a concise summary of the main argument or focus of the essay. In a career essay, this could encompass the writer's chosen field, motivations, career goals, or the significance of their journey. The thesis serves as a roadmap, guiding both the writer and the reader through the subsequent discussion.

Structuring the Introduction of a Career Essay

Opening with a Hook

A compelling opening is vital for drawing readers in. Common strategies include:

- Personal Anecdotes: Sharing a brief story that highlights an initial interest or pivotal moment.
- Interesting Facts or Statistics: Presenting data that underscores the importance or relevance of the chosen career.
- Provocative Questions: Posing a question that stimulates curiosity about the career path.

Providing Background and Context

Once the hook captures attention, the introduction should offer background information. This might involve:

- Briefly describing the field or industry.
- Explaining the writer's initial exposure or experiences.
- Highlighting relevant influences or inspirations.

Presenting the Thesis Statement

The final part of the introduction should clearly state the main focus of the essay. For example:

- "This essay explores my journey toward a career in environmental engineering, driven by a passion for sustainable development and a desire to combat climate change."
- "Through reflecting on my academic pursuits and internships, I aim to demonstrate my commitment to pursuing a career in digital marketing."

A strong thesis provides clarity and sets expectations for the reader.

Key Elements of an Effective Career Essay Introduction

Clarity and Precision

The language used should be clear, concise, and focused. Avoid vague statements and ensure that the purpose of the essay is explicitly stated. Precision helps the reader understand exactly what to expect.

Personalization and Authenticity

Authenticity resonates with readers. Sharing genuine motivations, experiences, or challenges creates a compelling narrative. Personalization makes the essay unique and memorable.

Relevance and Focus

Every sentence in the introduction should contribute to establishing the context and purpose. Avoid unnecessary details or tangential information that might dilute the focus.

Engagement and Interest

Use engaging language and storytelling techniques to captivate the reader. An evocative opening can make the difference between a forgettable essay and one that leaves a lasting impression.

Common Pitfalls to Avoid in the Introduction

- Vagueness: Statements like "I want to have a good career" are too broad. Instead, specify what "good career" means to you.
- Overloading with Details: The introduction should set the scene, not provide exhaustive background?save details for the main body.
- Lack of Focus: Avoid diverging into unrelated topics or personal philosophies unrelated to career goals.
- Generic Openings: Avoid clichés or generic statements that fail to distinguish your story.

Examples of Effective Career Essay Introductions

Example 1: Personal Anecdote Approach

"From the moment I helped my grandfather fix his broken bicycle at age ten, I discovered a passion for problem-solving and mechanics. This early experience ignited a lifelong interest in engineering, ultimately guiding me toward my goal of becoming a mechanical engineer dedicated to innovative design solutions."

Analysis: This introduction uses a personal story to establish motivation, clearly states the career goal, and sets an engaging tone.

Example 2: Fact-Based Opening

"With over 3.5 billion people relying on digital platforms daily, the field of digital marketing stands at the forefront of global communication. Inspired by this dynamic environment, I am committed to developing innovative strategies that connect brands with their audiences."

Analysis: It captures interest with relevant statistics, provides context, and states the writer's focus.

Conclusion: Crafting a Strong Introduction to Set the Stage for Success

An introduction in a career essay is more than an opening?it is a strategic tool that lays the groundwork for a compelling narrative. By thoughtfully establishing context, capturing interest, and clearly articulating purpose, writers can effectively engage their audience and provide a strong foundation for the story they wish to tell. A well-crafted introduction not only reflects the writer's

personality, motivations, and aspirations but also demonstrates their ability to communicate clearly and persuasively. As such, investing time and effort into this initial section can significantly enhance the overall impact of the essay, inspiring readers to understand and support the writer's career journey.

In summary, the introduction to a career essay is a critical component that combines storytelling, clarity, and purpose. Its strategic construction involves engaging hooks, contextual background, and a precise thesis statement. When executed effectively, it sets a compelling narrative that invites readers into the writer's world, paving the way for an insightful exploration of career ambitions, experiences, and future goals.

Question What is the purpose of an introduction in a career essay? The introduction sets the stage for the essay by presenting the career topic, capturing the reader's interest, and providing a thesis statement that outlines the main focus of the essay. **Answer** How do I make my introduction engaging in a career essay? You can start with a compelling anecdote, a surprising fact, or a relevant quote to grab the reader's attention and make them interested in your career topic. What key elements should be included in the introduction of a career essay? The introduction should include a hook to attract interest, background information on the career, and a clear thesis statement outlining your main point or purpose. How long should the introduction be in a career essay? Typically, the introduction should be concise, roughly 10-15% of the total essay length, providing enough context without overwhelming the reader. What examples can I use in my introduction to make it relevant? You can include recent industry trends, personal motivation for choosing the career, or notable achievements related to the field to make the introduction relevant and engaging. Should I mention my personal goals in the introduction of a career essay? Yes, including your personal goals can provide a clear direction for the essay and help the reader understand your motivation and aspirations within the career. How can I effectively connect the introduction to the main body of my career essay? End the introduction with a thesis statement or a guiding question that the body of the essay will address, creating a seamless transition. What common mistakes should I avoid in writing an introduction to a career essay? Avoid vague statements, excessive background information, or a lack of a clear thesis. Also, steer clear of clichés and ensure the introduction is focused and relevant. How can I tailor my career essay introduction for different audiences? Adjust your language, level of detail, and focus based on whether your audience is academic, professional, or general readers to make your introduction more impactful.

Related keywords: career overview, professional goals, career path, personal motivation, skill development, industry insights, educational background, career challenges, future aspirations, relevant experiences

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